



*feeding the minds  
that feed the world*



**2011**

# IFT Membership Employment & Salary Survey Report

[ift.org/salaryreport](http://ift.org/salaryreport)

# Executive Summary

This report examines the income of IFT members who represent all types of professionals employed in food science and technology, incorporating income factors such as sex, years of experience, highest educational degree earned, geographical region, and size and type of employer. It also provides a snapshot of employment benefits, job satisfaction and stressors, among other factors.

IFT conducts its Membership Employment & Salary Survey biennially. Despite the fact that the previous survey was conducted at the very beginning of the recession, the vast majority of the data here indicates only slight changes from 2009 to 2011.

Historically, the results of these industry surveys have revealed a large disparity between the salaries of men and women. Here, data suggest that this income gap is narrowing—and, for the youngest professionals in food science and technology, has disappeared altogether. The median salaries for respondents age 20-29 are identical for both sexes, at \$55,000. This trend is due in part to the fact that median starting salaries have decreased since 2009.

## **Other highlights of this report include:**

- The percentages of IFT members with college degrees have not changed significantly, nor have their median salaries, with the exception of those with MBAs, who saw a decline in income.
- Survey results show that both the age and years of experience of those in our industry are evenly distributed.
- Among types of employers, food ingredient manufacturers/suppliers were paid the highest median salaries.

For the first time, IFT included survey questions on job satisfaction, stress factors and hours worked, as well as economic effects impacting employers. The results show that the higher the job satisfaction, the higher the median salary. Similarly, the higher the salary, the higher the stress level.

## **History and Methodology**

The Membership Employment & Salary Survey has a long history at IFT. The organization first surveyed its members in the U.S. in 1966 and 1979, then every two years since 1993 (with the exception of 2001 when it conducted a starting salary survey only). The surveys have served as a valuable resource for members and others practicing in the food science and technology industry, as well as human resources personnel in food companies.

A total of 1,923 IFT members—or about 18% of the 10,901 U.S. IFT Members and Professional Members with valid e-mail addresses—responded to the 2011 survey, which was conducted in October and November of 2011. E-mail invitations provided instructions on how to access a 40-question survey on the Internet. Results, which were tabulated by Data Lab Corp., Niles, IL., were kept anonymous and confidential. Respondents were divided evenly along gender lines, as 50% were male and 50% were female.

When reviewing this report, readers should note that illustrations are not drawn to scale, percentages may add up to more or less than 100% because of rounding, and not all of the survey questions asked are included in the following data.

## General Data

Comparing current and historical data compiled from IFT member surveys reveals that changes from recent years are slight. One major difference is the 2011 survey response rate, which decreased significantly. However, the number of respondents (1,923) is still more than adequate for representing industry trends. The overall median salary decreased very slightly, only .8% from \$87,700 in 2009 to \$87,000 in 2011 (Table 1). This does not necessarily reflect the true picture, however, as Table 5 will show.

| <b>Table 1</b>                                                                  |             |                   |             |             |             |             |             |             |             |                  |             |
|---------------------------------------------------------------------------------|-------------|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|-------------|
| Trends over the past 45 years as indicated by previous IFT surveys <sup>a</sup> |             |                   |             |             |             |             |             |             |             |                  |             |
| <b>Year</b>                                                                     | <b>1966</b> | <b>1979</b>       | <b>1993</b> | <b>1995</b> | <b>1997</b> | <b>1999</b> | <b>2003</b> | <b>2005</b> | <b>2007</b> | <b>2009</b>      | <b>2011</b> |
| No. of questionnaires sent                                                      | 7,100       | 12,370            | 18,916      | 19,538      | 19,538      | 19,478      | 13,667      | 12,625      | 11,139      | 10,874           | 10,901      |
| No. of respondents                                                              | 4,959       | 5,884             | 7,785       | 6,937       | 5,933       | 4,950       | 3,934       | 3,732       | 3,078       | 2,728            | 1,923       |
| Percent return                                                                  | 71%         | 48%               | 42%         | 36%         | 31%         | 26%         | 29%         | 30%         | 28%         | 25%              | 18%         |
| Men (%)                                                                         | NA          | 79%               | 66%         | 63%         | 61%         | 60%         | 56%         | 54%         | 52%         | 51% <sup>b</sup> | 50%         |
| Women (%)                                                                       | NA          | 17%               | 34%         | 37%         | 39%         | 40%         | 44%         | 46%         | 48%         | 49%              | 50%         |
| Men under age 30 (%)                                                            | NA          | NA                | 32%         | 32%         | 31%         | 31%         | 26%         | 32%         | 27%         | 24%              | 27%         |
| Women under age 30 (%)                                                          | NA          | NA                | 68%         | 68%         | 69%         | 69%         | 74%         | 68%         | 73%         | 76%              | 73%         |
| Highest degree in Food Science/Technology (%)                                   | 17%         | 30%               | 41%         | 43%         | 43%         | 44%         | 45%         | 46%         | 44%         | 47%              | 54%         |
| BS degree (%)                                                                   | NA          | 47%               | 47%         | 47%         | 46%         | 46%         | 42%         | 41%         | 41%         | 39%              | 39%         |
| MS degree (%)                                                                   | NA          | 23%               | 23%         | 23%         | 23%         | 23%         | 25%         | 25%         | 25%         | 27%              | 26%         |
| PhD degree (%)                                                                  | NA          | 25%               | 23%         | 21%         | 22%         | 23%         | 24%         | 23%         | 23%         | 25%              | 26%         |
| MBA degree (%)                                                                  | NA          | NA                | 6%          | 5%          | 5%          | 5%          | 4%          | 6%          | 6%          | 6%               | 7%          |
| Employed in Industry <sup>c</sup> (%)                                           | 74%         | 76%               | 67%         | 66%         | 66%         | 68%         | 66%         | 70%         | 69%         | 70%              | 68%         |
| Employed in Education (%)                                                       | 12%         | 13%               | 9%          | 9%          | 9%          | 9%          | 11%         | 8%          | 8%          | 9%               | 10%         |
| Employed in Government (%)                                                      | 8%          | 6%                | 4%          | 3%          | 3%          | 3%          | 3%          | 3%          | 2%          | 2%               | 2%          |
| RGD/Scientific/Technical function (%)                                           | 49%         | 50%               | NA%         | 66%         | 66%         | 70%         | 62%         | 63%         | 63%         | 67%              | 68%         |
| Management function (%)                                                         | 22%         | 20%               | 28%         | 10%         | 10%         | 8%          | 10%         | 10%         | 10%         | 8%               | 6%          |
| Sales & Marketing function (%)                                                  | 12%         | 12%               | 11%         | 10%         | 9%          | 10%         | 11%         | 10%         | 9%          | 10%              | 10%         |
| Education function (%)                                                          | 8%          | 9%                | 11%         | 7%          | 8%          | 7%          | 11%         | 8%          | 9%          | 9%               | 10%         |
| Government function (%)                                                         | NA          | NA                | 9%          | 2%          | 2%          | 2%          | 2%          | 2%          | 3%          | 2%               | 2%          |
| Median Salary (\$)                                                              | \$13,000    | \$24,000-\$25,999 | \$53,000    | \$55,200    | \$60,000    | \$65,000    | \$73,150    | \$78,000    | \$84,000    | \$87,700         | \$87,000    |

<sup>a</sup>Surveys conducted prior to 2001 were conducted by mail; the 2001 survey, conducted via the Internet, was a starting salary survey only and is therefore not included in this table; surveys after 2001 were conducted via the internet and were sent only to Members and Professional Members in the U.S. whose e-mail addresses were known.

<sup>b</sup>For the 2009 survey, the percentage of male respondents was rounded down, and the percentage of female respondents rounded up.

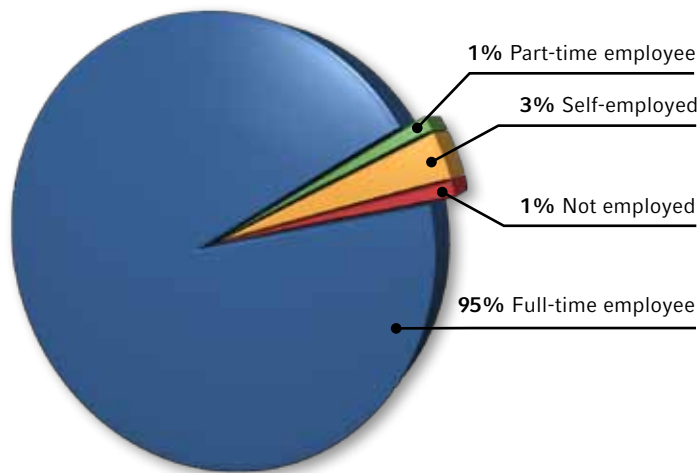
<sup>c</sup>Data only for Food/Beverage Processor and Ingredient Manufacturer/Supplier combined.

**Throughout this report, if the number of respondents in any category was fewer than 10, the data were not included. Unless otherwise indicated, salaries and other data reflect responses from full-time employees.**

The snapshot of the food science industry in Figure 1 reveals that respondents are employed full-time almost exclusively, although those who are unemployed seem much less likely to complete such a survey. The steady trend toward parity of employment of women and men in food science culminated in 2011 with a 50/50 split (Table 2). In age, respondents are fairly evenly distributed, with the majority falling between age 30 and 59 (Table 3). The industry is still overwhelmingly Caucasian, with percentages of other races holding steady or declining based on data from previous years surveys (Table 4).

## Current Employment Status

Figure 1



| Table 2             |     |
|---------------------|-----|
| Sex                 |     |
| <b>All ages</b>     |     |
| Men                 | 50% |
| Women               | 50% |
| <b>Under age 30</b> |     |
| Men                 | 27% |
| Women               | 73% |

| Table 3          |     |
|------------------|-----|
| Age Distribution |     |
| 20-29            | 15% |
| 30-39            | 23% |
| 40-49            | 22% |
| 50-59            | 28% |
| 60-69            | 11% |
| 70+              | 1%  |

| Table 4                |     |
|------------------------|-----|
| Race                   |     |
| White/Caucasian        | 80% |
| Asian/Pacific Islander | 11% |
| Hispanic               | 4%  |
| Black/African-American | 3%  |
| Other/Mixed            | 2%  |

It's important to note that while the overall median salary in the industry shows a minimal, uncharacteristic decrease, the median salaries for women and for men actually increased from 2009. The 1% boost in the percentage of women survey respondents, with their lower salaries, has apparently moved the median for both sexes combined. Conversely, women's cash bonuses and stocks rose slightly since the last survey, bringing the medians for these areas up. Table 5 shows that the sex disparity is even greater for bonuses and stock distributions. Sex income discrepancy is, of course, much more far-reaching than our industry. According to 2009 U.S. Census data, women's salaries across all industries were 77% of men's.<sup>1</sup>

| Table 5                                                                                                                  |                                        |       |          |       |                     |         |
|--------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-------|----------|-------|---------------------|---------|
| Median values of salary, cash bonus, and stocks by sex, all degrees, years of experience, and types of business combined |                                        |       |          |       |                     |         |
|                                                                                                                          | Median Salary, \$ (No. of Respondents) |       |          |       |                     |         |
|                                                                                                                          | Men                                    |       | Women    |       | Both Sexes Combined |         |
| Salary                                                                                                                   | \$99,250                               | (890) | \$77,812 | (902) | \$87,000            | (1,808) |
| Cash Bonus                                                                                                               | \$10,000                               | (615) | \$6,000  | (598) | \$8,000             | (1,221) |
| Stocks                                                                                                                   | \$10,000                               | (145) | \$5,900  | (100) | \$10,000            | (247)   |

<sup>1</sup>Source: "Income, Poverty, and Health Insurance Coverage in the United States: 2009," by the U.S. Census Bureau.

In Table 6, the sex disparity is examined more closely. Median salaries for the youngest age category are equal for men and women, but the gap gradually widens with each increase in age. One way to interpret this data is to consider that the traditional gap between women’s salaries and men’s is disappearing with time, and most recent hires may experience less and less inequality.

| Table 6                        |           |           |
|--------------------------------|-----------|-----------|
| Median Salaries by Sex and Age |           |           |
| Age                            | Men       | Women     |
| 20-29                          | \$55,000  | \$55,000  |
| 30-39                          | \$82,300  | \$75,000  |
| 40-49                          | \$102,000 | \$92,000  |
| 50-59                          | \$112,000 | \$95,000  |
| 60-69                          | \$120,000 | \$104,000 |

Median starting salaries have declined; those for men dropped substantially since 2009, from \$70,000 to \$52,000. However, input in 2009 from university food science departments suggests that the starting salary for males may have been overstated based on the relatively small sample size (17). In 2011 for instance, women’s median salaries are 83% of men’s, surpassing the national average.

| Table 7                     |          |          |            |
|-----------------------------|----------|----------|------------|
| Median Starting Salary (\$) |          |          |            |
| Year                        | Men      | Women    | Both Sexes |
| 1993                        | \$32,250 | \$25,000 | \$28,200   |
| 1995                        | \$32,000 | \$30,000 | \$30,000   |
| 1997                        | \$35,500 | \$31,200 | \$32,000   |
| 1999                        | \$40,000 | \$37,000 | \$38,550   |
| 2003                        | \$46,000 | \$40,000 | \$40,000   |
| 2005                        | \$52,800 | \$44,000 | \$48,000   |
| 2007                        | \$60,000 | \$45,000 | \$45,800   |
| 2009                        | \$70,000 | \$44,100 | \$50,000   |
| 2011                        | \$52,000 | \$43,000 | \$44,000   |

The distribution of degrees earned remained basically identical to the 2009 data. It will be interesting to compare this data to future survey results to see if today’s difficult global job market is pushing more members to pursue advanced degrees in order to improve their employability (and possibly to delay job hunting until the economy improves). This trend is supported by a recent survey by the Council of Graduate Schools and Graduate Record Examinations Board, which revealed an 8.4% increase in applications for admission to U.S. graduate schools of between autumn 2009 and autumn 2010.<sup>2</sup>

| Table 8            |     | Table 9     |     | Table 10      |     |
|--------------------|-----|-------------|-----|---------------|-----|
| Degree, Both Sexes |     | Degree, Men |     | Degree, Women |     |
| BS                 | 39% | BS          | 35% | BS            | 44% |
| MS                 | 26% | MS          | 22% | MS            | 31% |
| Ph.D.              | 26% | Ph.D.       | 33% | Ph.D.         | 18% |
| MBA                | 6%  | MBA         | 7%  | MBA           | 6%  |
| None/Other         | 2%  | None/Other  | 2%  | None/Other    | 2%  |

<sup>2</sup>Source: “Graduate Enrollment and Degrees: 2000 to 2010.” A Survey of Graduate Enrollment and Degrees by Council of Graduate Schools and Graduate Record Examinations Board. September 2011.

With the exception of the percentage of members with MBAs who saw a decline in median salaries in 2011 (\$103,500) from 2009 (\$107,500), salaries for all degrees have either remained static or increased slightly. This is positive news, given that 20% of respondents noted their employers instituted a pay freeze this year (see Table 28 & Figure 3 on page 20).

| <b>Median Salary by Degree (\$)</b> |           |           |              |            |
|-------------------------------------|-----------|-----------|--------------|------------|
| <b>Year</b>                         | <b>BS</b> | <b>MS</b> | <b>Ph.D.</b> | <b>MBA</b> |
| 1993                                | \$47,060  | \$51,375  | \$65,000     | \$68,000   |
| 1995                                | \$50,000  | \$54,000  | \$68,000     | \$65,000   |
| 1997                                | \$54,000  | \$60,000  | \$72,000     | \$75,000   |
| 1999                                | \$57,000  | \$63,000  | \$76,000     | \$82,000   |
| 2003                                | \$65,000  | \$73,500  | \$85,000     | \$95,000   |
| 2005                                | \$70,000  | \$76,000  | \$92,500     | \$100,000  |
| 2007                                | \$75,000  | \$80,000  | \$98,300     | \$97,000   |
| 2009                                | \$79,000  | \$85,000  | \$103,000    | \$107,500  |
| 2011                                | \$80,000  | \$85,000  | \$105,000    | \$103,500  |

The figures below show more detail on the degrees earned by IFT members and how they are using those degrees. In Table 12, those with and without a degree in food science are fairly evenly split except for the self-employed, 72% of whom do not have an industry-specific degree. Of the 57 self-employed respondents, 40 identified themselves as working in consulting.

Approximately 13% of those with a degree earned it outside of the U.S., with the majority being bachelor's degrees (Table 13).

Finally, it seems that a degree in food science or technology is not required for steady employment in the field. Interestingly, those working in government and education had the highest incidence of an industry-specific degree, at 60% and 62% respectively (Table 14).

| <b>Current Employment Situation</b> | <b>Degree in Food Science/Technology</b> |           |
|-------------------------------------|------------------------------------------|-----------|
|                                     | <b>Yes</b>                               | <b>No</b> |
| Full-time Employee                  | 53% (962)                                | 47% (860) |
| Part-time Employee                  | 52% (13)                                 | 48% (12)  |
| Self-Employed                       | 28% (16)                                 | 72% (41)  |
| Not Employed                        | 47% (9)                                  | 53% (10)  |

| <b>Highest Degree Earned</b> | <b>Degree</b>      |                        |
|------------------------------|--------------------|------------------------|
|                              | <b>U.S. Degree</b> | <b>Non-U.S. Degree</b> |
| Bachelor's                   | 85% (637)          | 16% (117)              |
| Master's                     | 91% (460)          | 9% (45)                |
| Doctorate                    | 89% (441)          | 11% (54)               |
| MBA                          | 94% (116)          | 7% (8)                 |
| No Degree                    | 53% (10)           | 47% (9)                |
| Other                        | 68% (13)           | 32% (6)                |

| <b>Primary Function</b>  | <b>Degree in Food Science/Technology</b> |           |
|--------------------------|------------------------------------------|-----------|
|                          | <b>Yes</b>                               | <b>No</b> |
| R&D/Scientific/Technical | 56% (702)                                | 44% (559) |
| Management               | 38% (46)                                 | 62% (74)  |
| Sales & Marketing        | 33% (63)                                 | 67% (126) |
| Purchasing               | 41% (7)                                  | 59% (10)  |
| Consultants              | 36% (20)                                 | 64% (36)  |
| Government               | 60% (24)                                 | 40% (16)  |
| Education                | 62% (118)                                | 38% (73)  |



Table 15 reveals that the respondents who indicated that they had earned a degree in food science and technology represent 54% of those with degrees. It's easy to correlate the remaining fields to food science job functions, with business/marketing degrees coming in second at 9% and the remainder in other specialized scientific fields.

As with the ages of respondents seen in Table 3, respondents' years of experience are fairly evenly distributed as shown in Table 16. Unlike some industries, such as utilities and airlines, food science shows no signs of "aging out" qualified employees.<sup>3</sup> Those industries that are heavily weighted towards older workers are likely to face challenges when employees begin to retire en masse.

| Table 15                |     |
|-------------------------|-----|
| Field of Highest Degree |     |
| Food Science/Technology | 54% |
| Business/Marketing      | 9%  |
| Chemistry               | 6%  |
| Biological Sciences     | 6%  |
| Nutrition               | 4%  |
| Microbiology            | 3%  |
| Chemical Engineering    | 2%  |
| Food Engineering        | 2%  |
| Agriculture             | 1%  |

| Table 16            |     |
|---------------------|-----|
| Years of Experience |     |
| 0-1                 | 4%  |
| 2-5                 | 16% |
| 6-10                | 14% |
| 11-15               | 13% |
| 16-20               | 12% |
| 21-25               | 12% |
| 26-30               | 11% |
| >30                 | 19% |

There are not many surprises in the relationships depicted in Table 17; median salaries increase as years of experience increase, and with higher degrees. The sex discrepancy remains with one exception. Women with Ph.D.s managed to overtake their male counterparts in the 11-20 years of experience range. Regarding the rate of increase with higher degrees, consider how this corresponds to the added expense of earning the degree. According to author Tara Kuther, Ph.D., a master's of science currently costs an average of \$30,000.<sup>4</sup>

| Table 17                                                                                                     |                                        |       |          |       |                     |       |
|--------------------------------------------------------------------------------------------------------------|----------------------------------------|-------|----------|-------|---------------------|-------|
| Median salary of full-time employees by degree, years of experience, and sex, all types of business combined |                                        |       |          |       |                     |       |
| Degree/Years Since BS                                                                                        | Median Salary, \$ (No. of Respondents) |       |          |       |                     |       |
|                                                                                                              | Men                                    |       | Women    |       | Both Sexes Combined |       |
| <b>BS Degree</b>                                                                                             |                                        |       |          |       |                     |       |
| 0-1                                                                                                          | -                                      | -     | \$43,000 | (25)  | \$44,000            | (32)  |
| 2-5                                                                                                          | \$50,000                               | (48)  | \$51,750 | (94)  | \$51,500            | (142) |
| 6-10                                                                                                         | \$67,795                               | (33)  | \$66,000 | (58)  | \$67,500            | (91)  |
| 11-15                                                                                                        | \$87,500                               | (38)  | \$80,000 | (58)  | \$83,000            | (96)  |
| 16-20                                                                                                        | \$95,000                               | (42)  | \$80,000 | (49)  | \$89,000            | (91)  |
| 21-25                                                                                                        | \$100,000                              | (37)  | \$90,000 | (45)  | \$94,500            | (82)  |
| 26-30                                                                                                        | \$103,500                              | (40)  | \$97,000 | (31)  | \$100,000           | (71)  |
| 31-35                                                                                                        | \$109,000                              | (40)  | \$96,500 | (20)  | \$104,016           | (60)  |
| 36-40                                                                                                        | \$102,000                              | (15)  | -        | -     | \$102,000           | (22)  |
| 41-45                                                                                                        | \$133,000                              | (14)  | -        | -     | \$133,000           | (18)  |
| All Years Combined                                                                                           | \$90,000                               | (316) | \$71,000 | (391) | \$80,000            | (707) |

Table continued on next page

<sup>3</sup>Source: "At Risk of Aging Out: The oldest Fortune 500 companies and industries" by Sarah Sladek. XYZ University. July 19, 2011. <http://xyzuniversity.com/2011/07/oldestfortune500/>.

<sup>4</sup>Source: "Is Graduate School Worth the Cost," by Tara Kuther, Ph.D. <http://gradschool.about.com/od/financialaid/a/worthit.htm>.

**Table 17 Continued**

Median salary of full-time employees by degree, years of experience, and sex, all types of business combined

| Degree/Years Since BS | Median Salary, \$ (No. of Respondents) |       |           |       |                     |       |
|-----------------------|----------------------------------------|-------|-----------|-------|---------------------|-------|
|                       | Men                                    |       | Women     |       | Both Sexes Combined |       |
| <b>MS Degree</b>      |                                        |       |           |       |                     |       |
| 0-1                   | -                                      | -     | \$55,000  | (15)  | \$60,000            | (24)  |
| 2-5                   | \$65,000                               | (19)  | \$62,000  | (73)  | \$63,973            | (92)  |
| 6-10                  | \$84,500                               | (26)  | \$71,050  | (52)  | \$75,000            | (78)  |
| 11-15                 | \$90,000                               | (34)  | \$85,000  | (39)  | \$88,736            | (73)  |
| 16-20                 | \$110,000                              | (19)  | \$94,900  | (22)  | \$102,500           | (41)  |
| 21-25                 | \$124,000                              | (22)  | \$100,100 | (39)  | \$110,000           | (61)  |
| 26-30                 | \$107,500                              | (24)  | \$112,700 | (21)  | \$108,000           | (45)  |
| 31-35                 | \$107,000                              | (25)  | \$110,000 | (15)  | \$109,000           | (40)  |
| 36-40                 | \$128,500                              | (12)  | -         | -     | \$123,000           | (13)  |
| All Years Combined    | \$95,000                               | (195) | \$75,000  | (278) | \$85,000            | (473) |
| <b>Ph.D. Degree</b>   |                                        |       |           |       |                     |       |
| 0-1                   | -                                      | -     | -         | -     | \$74,500            | (12)  |
| 2-5                   | \$83,000                               | (23)  | \$79,000  | (26)  | \$80,000            | (49)  |
| 6-10                  | \$84,000                               | (37)  | \$74,750  | (26)  | \$82,000            | (63)  |
| 11-15                 | \$105,000                              | (31)  | \$109,000 | (25)  | \$106,000           | (56)  |
| 16-20                 | \$108,500                              | (42)  | \$110,000 | (20)  | \$108,500           | (62)  |
| 21-25                 | \$121,000                              | (41)  | \$95,369  | (22)  | \$120,000           | (63)  |
| 26-30                 | \$130,000                              | (47)  | \$127,000 | (19)  | \$128,000           | (66)  |
| 31-35                 | \$144,000                              | (31)  | -         | -     | \$143,500           | (38)  |
| 36-40                 | \$134,500                              | (18)  | -         | -     | \$127,500           | (26)  |
| All Years Combined    | \$110,000                              | (284) | \$95,000  | (162) | \$105,000           | (446) |
| <b>MBA Degree</b>     |                                        |       |           |       |                     |       |
| 6-10                  | -                                      | -     | \$69,000  | (10)  | \$79,900            | (18)  |
| 11-15                 | -                                      | -     | -         | -     | \$73,625            | (11)  |
| 16-20                 | -                                      | -     | -         | -     | \$100,000           | (11)  |
| 21-25                 | -                                      | -     | -         | -     | \$121,000           | (13)  |
| 26-30                 | -                                      | -     | -         | -     | \$121,000           | (11)  |
| 31-35                 | \$125,000                              | (18)  | \$125,000 | (10)  | \$125,000           | (28)  |
| All Years Combined    | \$120,000                              | (65)  | \$90,000  | (50)  | \$105,000           | (115) |

*If the number of respondents in any category was fewer than 10, the data were not included.*

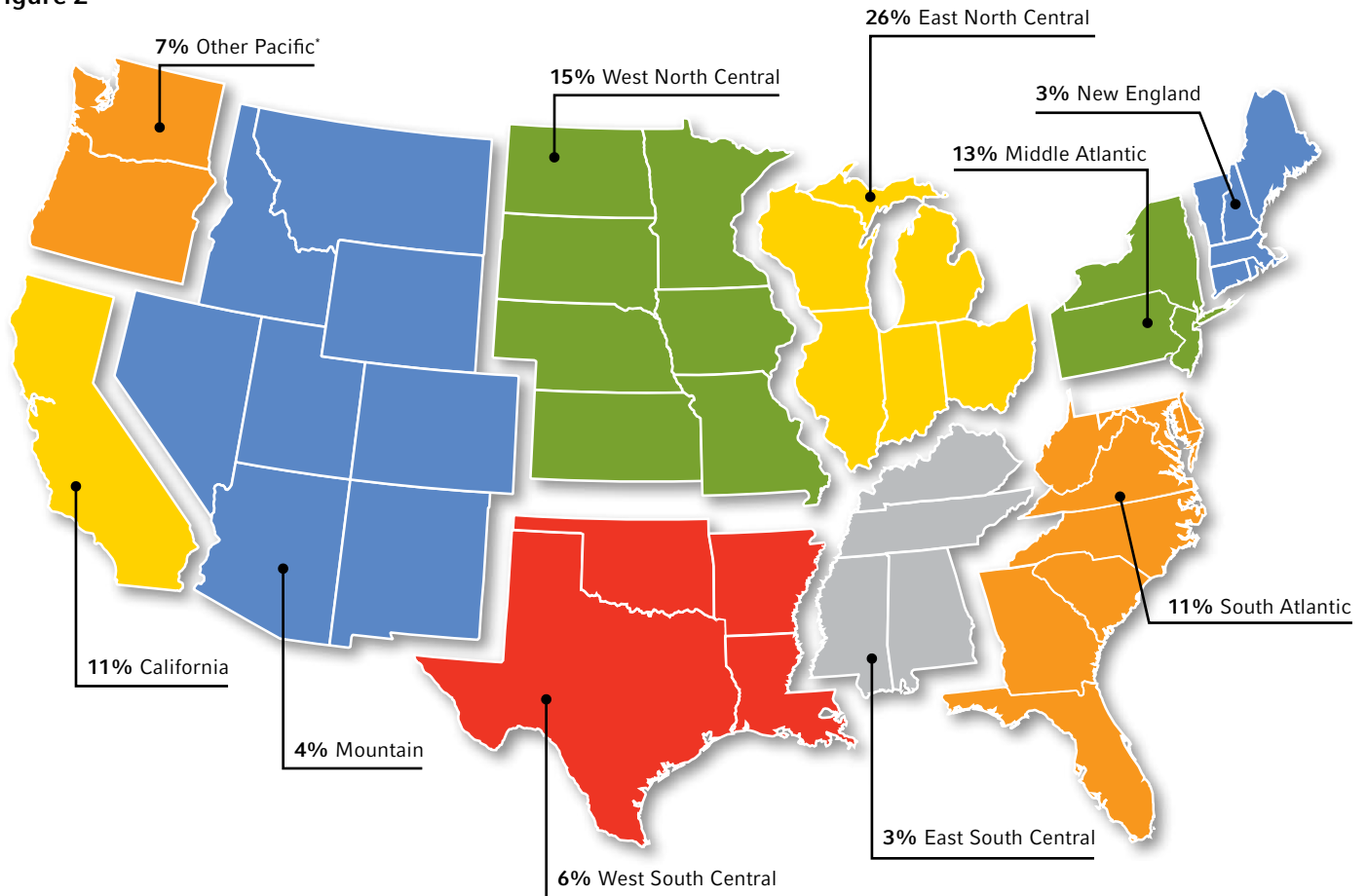


## Regional Data

Median salaries are highest in the South Atlantic region (which extends from West Virginia to Florida) at \$100,000 and lowest in the Other Pacific region (which includes Washington, Oregon, Alaska, and Hawaii) at \$72,500 (Table 18). These regional differences do not match the national averages for all industries, however, which show the South Atlantic region ranked sixth.<sup>5</sup> The Bureau of Labor Statistics breakdown of states by region differs slightly from IFT's breakdown, however.

## Percentage of Respondents by Region

Figure 2



\*Note: Alaska and Hawaii are included in the Other Pacific region.

| Table 18                       |           |
|--------------------------------|-----------|
| Median Salary by Location (\$) |           |
| South Atlantic                 | \$100,000 |
| California                     | \$93,300  |
| Middle Atlantic                | \$92,645  |
| West South Central             | \$87,500  |
| West North Central             | \$87,400  |
| East North Central             | \$86,300  |
| East South Central             | \$83,000  |
| New England                    | \$80,000  |
| Mountain                       | \$75,000  |
| Other Pacific                  | \$72,500  |

<sup>5</sup>Source: BLS National Compensation Survey: Wages [www.bls.gov/ncs/ocs/compub.htm#Division](http://www.bls.gov/ncs/ocs/compub.htm#Division).

**Table 19**

Median salary of full-time employees by geographical region, years of experience, and degree, both sexes combined, all types of business combined

| Region/Years Since BS       | Median Salary, \$ (No. of Respondents) |       |           |       |           |       |           |       |
|-----------------------------|----------------------------------------|-------|-----------|-------|-----------|-------|-----------|-------|
|                             | BS                                     |       | MS        |       | Ph.D.     |       | MBA       |       |
| <b>All Regions Combined</b> |                                        |       |           |       |           |       |           |       |
| 0-1                         | \$44,000                               | (32)  | \$60,000  | (23)  | \$74,500  | (12)  | -         | -     |
| 2-5                         | \$51,500                               | (141) | \$64,000  | (89)  | \$80,000  | (47)  | -         | -     |
| 6-10                        | \$67,795                               | (93)  | \$75,000  | (79)  | \$83,000  | (61)  | \$79,900  | (18)  |
| 11-15                       | \$82,600                               | (93)  | \$88,736  | (73)  | \$107,000 | (55)  | \$72,813  | (10)  |
| 16-20                       | \$89,000                               | (91)  | \$102,500 | (39)  | \$108,500 | (62)  | \$99,500  | (12)  |
| 21-25                       | \$93,000                               | (80)  | \$108,000 | (63)  | \$120,000 | (60)  | \$120,500 | (12)  |
| 26-30                       | \$100,000                              | (70)  | \$108,000 | (45)  | \$126,348 | (66)  | \$121,000 | (11)  |
| 31-35                       | \$104,000                              | (61)  | \$109,000 | (40)  | \$139,500 | (40)  | \$125,000 | (28)  |
| 36-40                       | \$102,000                              | (22)  | \$123,000 | (13)  | \$127,000 | (26)  | \$128,500 | (12)  |
| 41-45                       | \$133,000                              | (18)  | -         | -     | -         | -     | -         | -     |
| All Years Combined          | \$79,913                               | (704) | \$85,000  | (470) | \$107,000 | (440) | \$101,100 | (114) |
| <b>New England</b>          |                                        |       |           |       |           |       |           |       |
| All Years Combined          | \$73,000                               | (20)  | \$72,000  | (19)  | \$101,000 | (17)  | -         | -     |
| <b>Middle Atlantic</b>      |                                        |       |           |       |           |       |           |       |
| 0-1                         | -                                      | -     | -         | -     | -         | -     | -         | -     |
| 2-5                         | \$54,000                               | (24)  | \$70,250  | (12)  | -         | -     | -         | -     |
| 6-10                        | \$69,000                               | (13)  | -         | -     | -         | -     | -         | -     |
| 11-15                       | \$83,799                               | (17)  | \$96,500  | (10)  | -         | -     | -         | -     |
| 16-20                       | \$99,850                               | (10)  | -         | -     | \$102,500 | (10)  | -         | -     |
| 21-25                       | -                                      | -     | -         | -     | -         | -     | -         | -     |
| 26-30                       | -                                      | -     | -         | -     | -         | -     | -         | -     |
| 31-35                       | -                                      | -     | -         | -     | -         | -     | -         | -     |
| All Years Combined          | \$82,000                               | (101) | \$92,000  | (63)  | \$107,750 | (50)  | \$115,000 | (16)  |
| <b>South Atlantic</b>       |                                        |       |           |       |           |       |           |       |
| 2-5                         | -                                      | -     | \$68,250  | (10)  | -         | -     | -         | -     |
| 6-10                        | -                                      | -     | \$84,616  | (12)  | \$80,000  | (12)  | -         | -     |
| 11-15                       | -                                      | -     | \$98,000  | (12)  | -         | -     | -         | -     |
| 16-20                       | -                                      | -     | -         | -     | -         | -     | -         | -     |
| 21-25                       | -                                      | -     | -         | -     | \$106,500 | (10)  | -         | -     |
| 26-30                       | -                                      | -     | -         | -     | \$136,693 | (16)  | -         | -     |
| 31-35                       | -                                      | -     | -         | -     | \$132,000 | (10)  | -         | -     |
| 36-40                       | -                                      | -     | -         | -     | -         | -     | -         | -     |
| All Years Combined          | \$85,500                               | (44)  | \$90,000  | (62)  | \$114,000 | (75)  | \$130,000 | (10)  |
| <b>East South Central</b>   |                                        |       |           |       |           |       |           |       |
| All Years Combined          | \$89,500                               | (29)  | \$72,500  | (10)  | \$83,000  | (16)  | -         | -     |

Table continued on next page

**Table 19 Continued**

Median salary of full-time employees by geographical region, years of experience, and degree, both sexes combined, all types of business combined

| Region/Years Since BS     | Median Salary, \$ (No. of Respondents) |       |           |       |           |      |           |      |
|---------------------------|----------------------------------------|-------|-----------|-------|-----------|------|-----------|------|
|                           | BS                                     |       | MS        |       | Ph.D.     |      | MBA       |      |
| <b>East North Central</b> |                                        |       |           |       |           |      |           |      |
| 2-5                       | \$52,000                               | (43)  | \$62,000  | (19)  | \$82,500  | (10) | -         | -    |
| 6-10                      | \$65,000                               | (29)  | \$72,000  | (20)  | \$85,500  | (12) | -         | -    |
| 11-15                     | \$82,800                               | (28)  | \$83,500  | (18)  | \$113,000 | (10) | -         | -    |
| 16-20                     | \$90,000                               | (24)  | -         | -     | \$115,000 | (16) | -         | -    |
| 21-25                     | \$97,500                               | (20)  | \$106,000 | (21)  | \$130,000 | (19) | -         | -    |
| 26-30                     | \$97,000                               | (17)  | \$130,000 | (14)  | \$110,000 | (13) | -         | -    |
| 31-35                     | \$96,650                               | (18)  | \$110,000 | (14)  | -         | -    | -         | -    |
| 36-40                     | -                                      | -     | -         | -     | -         | -    | -         | -    |
| All Years Combined        | \$79,413                               | (206) | \$83,300  | (123) | \$110,000 | (93) | \$101,000 | (36) |
| <b>West North Central</b> |                                        |       |           |       |           |      |           |      |
| 2-5                       | \$53,500                               | (15)  | \$65,000  | (13)  | -         | -    | -         | -    |
| 6-10                      | \$65,000                               | (19)  | \$79,000  | (15)  | -         | -    | -         | -    |
| 11-15                     | \$82,000                               | (13)  | -         | -     | \$103,000 | (15) | -         | -    |
| 16-20                     | \$83,265                               | (16)  | -         | -     | -         | -    | -         | -    |
| 21-25                     | -                                      | -     | \$114,800 | (11)  | \$125,864 | (12) | -         | -    |
| 26-30                     | \$97,000                               | (11)  | -         | -     | \$119,000 | (13) | -         | -    |
| 31-35                     | \$109,590                              | (10)  | -         | -     | -         | -    | -         | -    |
| All Years Combined        | \$78,000                               | (95)  | \$87,400  | (63)  | \$104,000 | (83) | \$90,000  | (21) |
| <b>Mountain</b>           |                                        |       |           |       |           |      |           |      |
| 11-15                     | -                                      | -     | -         | -     | -         | -    | -         | -    |
| All Years Combined        | \$76,750                               | (32)  | \$65,000  | (26)  | \$87,000  | (16) | -         | -    |
| <b>West South Central</b> |                                        |       |           |       |           |      |           |      |
| All Years Combined        | \$80,000                               | (32)  | \$85,000  | (31)  | \$95,000  | (35) | -         | -    |
| <b>California</b>         |                                        |       |           |       |           |      |           |      |
| 0-1                       | -                                      | -     | -         | -     | -         | -    | -         | -    |
| 2-5                       | \$51,000                               | (14)  | \$59,500  | (10)  | -         | -    | -         | -    |
| 6-10                      | -                                      | -     | -         | -     | \$76,500  | (10) | -         | -    |
| 16-20                     | \$93,000                               | (14)  | -         | -     | -         | -    | -         | -    |
| 21-25                     | \$90,720                               | (12)  | -         | -     | -         | -    | -         | -    |
| 26-30                     | -                                      | -     | -         | -     | -         | -    | -         | -    |
| All Years Combined        | \$89,000                               | (81)  | \$85,200  | (48)  | \$114,500 | (40) | \$120,000 | (13) |
| <b>Other Pacific</b>      |                                        |       |           |       |           |      |           |      |
| 2-5                       | \$58,000                               | (14)  | -         | -     | -         | -    | -         | -    |
| 16-20                     | -                                      | -     | -         | -     | -         | -    | -         | -    |
| 21-25                     | \$73,500                               | (10)  | -         | -     | -         | -    | -         | -    |
| All Years Combined        | \$65,140                               | (64)  | \$72,000  | (25)  | \$100,000 | (15) | -         | -    |

*If the number of respondents in any category was fewer than 10, the data were not included.*

## Types/Size of Employer

Table 20 shows the distribution of IFT members among employer types. According to previous years surveys, the food/beverage processor sector dipped from 47% to 43%, with corresponding minor increases for employment by ingredient manufacturers/suppliers, academia, and consulting.

| Table 20                                   |     |
|--------------------------------------------|-----|
| Type of Employer                           |     |
| Food/Beverage Processor                    | 43% |
| Ingredient Manufacturer/Supplier           | 25% |
| Academia                                   | 10% |
| Other                                      | 7%  |
| Consultant                                 | 4%  |
| Food Retailer                              | 2%  |
| Government                                 | 2%  |
| Foodservice                                | 1%  |
| Packaging Manufacturer/Supplier            | 1%  |
| Private Research Facility                  | 1%  |
| Processing Equipment Manufacturer/Supplier | 1%  |
| Scientific/Trade Organization              | 1%  |
| Testing Laboratory                         | 1%  |

Table 21 reflects the range of median salaries by degree earned and years of experience, broken out by type of employer. Comparing the “all years combined” data, food ingredient manufacturer/supplier is the highest-paying type, with the exception of employees with bachelor’s degrees in consulting and testing laboratories. Foodservice and food retailers are the lowest paying types.

| Table 21                                                                                                       |                                        |       |           |       |           |       |           |       |
|----------------------------------------------------------------------------------------------------------------|----------------------------------------|-------|-----------|-------|-----------|-------|-----------|-------|
| Median salary of full-time employees by type of employer, years of experience, and degree, both sexes combined |                                        |       |           |       |           |       |           |       |
| Employer/Years Since BS                                                                                        | Median Salary, \$ (No. of Respondents) |       |           |       |           |       |           |       |
|                                                                                                                | BS                                     |       | MS        |       | Ph.D.     |       | MBA       |       |
| <b>All Employers Combined</b>                                                                                  |                                        |       |           |       |           |       |           |       |
| 0-1                                                                                                            | \$44,000                               | (32)  | \$60,000  | (24)  | \$74,500  | (12)  | -         | -     |
| 2-5                                                                                                            | \$51,500                               | (142) | \$63,973  | (92)  | \$80,000  | (50)  | -         | -     |
| 6-10                                                                                                           | \$67,795                               | (93)  | \$75,000  | (79)  | \$82,500  | (64)  | \$79,900  | (18)  |
| 11-15                                                                                                          | \$83,000                               | (97)  | \$88,736  | (73)  | \$106,000 | (56)  | \$73,625  | (11)  |
| 16-20                                                                                                          | \$89,000                               | (91)  | \$102,500 | (41)  | \$108,500 | (62)  | \$99,500  | (12)  |
| 21-25                                                                                                          | \$94,500                               | (82)  | \$109,000 | (64)  | \$120,000 | (63)  | \$121,000 | (13)  |
| 26-30                                                                                                          | \$100,000                              | (71)  | \$108,000 | (45)  | \$127,000 | (67)  | \$121,000 | (11)  |
| 31-35                                                                                                          | \$104,000                              | (61)  | \$109,000 | (40)  | \$139,500 | (40)  | \$125,000 | (28)  |
| 36-40                                                                                                          | \$102,000                              | (22)  | \$123,000 | (13)  | \$129,000 | (27)  | \$128,500 | (12)  |
| 41-45                                                                                                          | \$133,000                              | (18)  | -         | -     | -         | -     | -         | -     |
| <b>All Years Combined</b>                                                                                      | \$80,000                               | (712) | \$85,000  | (477) | \$105,000 | (452) | \$103,500 | (116) |

Table continued on next page

**Table 21 Continued**

Median salary of full-time employees by type of employer, years of experience, and degree, both sexes combined

| Employer/Years Since BS                      | Median Salary, \$ (No. of Respondents) |       |           |       |           |       |           |      |
|----------------------------------------------|----------------------------------------|-------|-----------|-------|-----------|-------|-----------|------|
|                                              | BS                                     |       | MS        |       | Ph.D.     |       | MBA       |      |
| <b>Food/Beverage Manufacturer/Processor</b>  |                                        |       |           |       |           |       |           |      |
| 0-1                                          | \$38,500                               | (21)  | \$61,000  | (13)  | -         | -     | -         | -    |
| 2-5                                          | \$51,250                               | (70)  | \$64,000  | (59)  | \$83,000  | (16)  | -         | -    |
| 6-10                                         | \$69,500                               | (48)  | \$76,650  | (40)  | \$91,000  | (23)  | -         | -    |
| 11-15                                        | \$82,300                               | (52)  | \$87,000  | (39)  | \$109,500 | (26)  | -         | -    |
| 16-20                                        | \$86,000                               | (41)  | \$103,500 | (20)  | \$125,000 | (21)  | -         | -    |
| 21-25                                        | \$92,000                               | (42)  | \$114,800 | (25)  | \$130,000 | (19)  | -         | -    |
| 26-30                                        | \$96,350                               | (30)  | \$112,550 | (26)  | \$145,000 | (11)  | -         | -    |
| 31-35                                        | \$101,900                              | (27)  | \$109,000 | (16)  | -         | -     | \$117,000 | (12) |
| 36-40                                        | \$101,500                              | (14)  | -         | -     | -         | -     | -         | -    |
| All Years Combined                           | \$77,632                               | (353) | \$82,000  | (243) | \$111,000 | (135) | \$91,000  | (39) |
| <b>Food Ingredient Manufacturer/Supplier</b> |                                        |       |           |       |           |       |           |      |
| 0-1                                          | -                                      | -     | -         | -     | -         | -     | -         | -    |
| 2-5                                          | \$51,500                               | (49)  | \$63,000  | (19)  | -         | -     | -         | -    |
| 6-10                                         | \$69,000                               | (28)  | \$71,000  | (16)  | -         | -     | -         | -    |
| 11-15                                        | \$85,000                               | (23)  | \$100,000 | (19)  | -         | -     | -         | -    |
| 16-20                                        | \$99,850                               | (32)  | \$107,000 | (11)  | -         | -     | -         | -    |
| 21-25                                        | \$98,500                               | (26)  | \$110,000 | (21)  | \$126,500 | (11)  | \$132,500 | (10) |
| 26-30                                        | \$108,500                              | (24)  | \$93,500  | (7)   | -         | -     | -         | -    |
| 31-35                                        | \$112,000                              | (21)  | \$112,000 | (11)  | -         | -     | \$138,000 | (13) |
| 36-40                                        | -                                      | -     | -         | -     | -         | -     | -         | -    |
| All Years Combined                           | \$84,000                               | (219) | \$90,000  | (116) | \$118,500 | (64)  | \$120,000 | (56) |
| <b>Consulting</b>                            |                                        |       |           |       |           |       |           |      |
| All Years Combined                           | \$100,000                              | (11)  | \$83,000  | (10)  | -         | -     | -         | -    |
| <b>Educational Institution</b>               |                                        |       |           |       |           |       |           |      |
| 0-1                                          | -                                      | -     | -         | -     | -         | -     | -         | -    |
| 2-5                                          | -                                      | -     | -         | -     | \$60,217  | (15)  | -         | -    |
| 6-10                                         | -                                      | -     | -         | -     | \$66,468  | (25)  | -         | -    |
| 11-15                                        | -                                      | -     | -         | -     | \$79,500  | (12)  | -         | -    |
| 16-20                                        | -                                      | -     | -         | -     | \$102,290 | (27)  | -         | -    |
| 21-25                                        | -                                      | -     | -         | -     | \$95,000  | (24)  | -         | -    |
| 26-30                                        | -                                      | -     | -         | -     | \$110,000 | (27)  | -         | -    |
| 31-35                                        | -                                      | -     | -         | -     | \$135,000 | (15)  | -         | -    |
| 36-40                                        | -                                      | -     | -         | -     | \$130,500 | (16)  | -         | -    |
| All Years Combined                           | -                                      | -     | \$72,000  | (12)  | \$89,000  | (171) | -         | -    |

Table continued on next page

**Table 21 Continued**

Median salary of full-time employees by type of employer, years of experience, and degree, both sexes combined

| Employer/Years Since BS              | Median Salary, \$ (No. of Respondents) |      |          |      |           |      |     |   |
|--------------------------------------|----------------------------------------|------|----------|------|-----------|------|-----|---|
|                                      | BS                                     |      | MS       |      | Ph.D.     |      | MBA |   |
| <b>Foodservice</b>                   |                                        |      |          |      |           |      |     |   |
| All Years Combined                   | \$62,000                               | (11) | \$90,000 | (11) | -         | -    | -   | - |
| <b>Food Retailer</b>                 |                                        |      |          |      |           |      |     |   |
| All Years Combined                   | \$76,000                               | (22) | \$89,000 | (11) | -         | -    | -   | - |
| <b>Government</b>                    |                                        |      |          |      |           |      |     |   |
| All Years Combined                   | -                                      | -    | \$85,000 | (11) | \$120,000 | (29) | -   | - |
| <b>Scientific/Trade Organization</b> |                                        |      |          |      |           |      |     |   |
| All Years Combined                   | -                                      | -    | \$72,500 | (10) | -         | -    | -   | - |
| <b>Testing Laboratory</b>            |                                        |      |          |      |           |      |     |   |
| All Years Combined                   | \$101,000                              | (10) | -        | -    | -         | -    | -   | - |
| <b>Other</b>                         |                                        |      |          |      |           |      |     |   |
| 6-10                                 | \$61,832                               | (10) | -        | -    | -         | -    | -   | - |
| 16-20                                | -                                      | -    | -        | -    | -         | -    | -   | - |
| 21-25                                | -                                      | -    | -        | -    | -         | -    | -   | - |
| All Years Combined                   | \$77,500                               | (62) | \$90,250 | (30) | \$109,000 | (23) | -   | - |

*If the number of respondents in any category was fewer than 10, the data were not included.*

Table 22 shows median salaries of various employer types based on the sex of the respondents rather than years of experience. Once again, the highest-paying employer type is food ingredient manufacturer/supplier for both sexes.

| Table 22                                                                                                    |                                        |       |           |       |           |       |           |      |
|-------------------------------------------------------------------------------------------------------------|----------------------------------------|-------|-----------|-------|-----------|-------|-----------|------|
| Median salary of full-time employees by sex, type of employer, and degree, all years of experience combined |                                        |       |           |       |           |       |           |      |
| Sex/<br>Employer                                                                                            | Median Salary, \$ (No. of Respondents) |       |           |       |           |       |           |      |
|                                                                                                             | BS                                     |       | MS        |       | Ph.D.     |       | MBA       |      |
| <b>Both Sexes Combined</b>                                                                                  |                                        |       |           |       |           |       |           |      |
| Food/Beverage<br>Manufacturer/Processor                                                                     | \$77,562                               | (354) | \$83,000  | (245) | \$110,000 | (137) | \$91,000  | (39) |
| Food Ingredient<br>Manufacturer/Supplier                                                                    | \$84,000                               | (219) | \$90,000  | (117) | \$117,000 | (65)  | \$120,000 | (57) |
| Processing Equipment<br>Manufacturer/Supplier                                                               | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Consulting                                                                                                  | \$100,000                              | (11)  | \$83,000  | (10)  | -         | -     | -         | -    |
| Educational Institution                                                                                     | -                                      | -     | \$72,000  | (12)  | \$89,000  | (173) | -         | -    |
| Foodservice                                                                                                 | \$62,000                               | (11)  | \$90,000  | (11)  | -         | -     | -         | -    |
| Food Retailer                                                                                               | \$76,000                               | (22)  | \$89,000  | (11)  | -         | -     | -         | -    |
| Government                                                                                                  | -                                      | -     | \$85,000  | (11)  | \$120,000 | (29)  | -         | -    |
| Testing Laboratory                                                                                          | \$101,000                              | (10)  | -         | -     | -         | -     | -         | -    |
| Scientific/Trade<br>Organization                                                                            | -                                      | -     | \$72,500  | (10)  | -         | -     | -         | -    |
| Other                                                                                                       | \$76,000                               | (63)  | \$90,250  | (30)  | \$109,000 | (23)  | -         | -    |
| <b>Men</b>                                                                                                  |                                        |       |           |       |           |       |           |      |
| Food/Beverage<br>Manufacturer/Processor                                                                     | \$90,000                               | (152) | \$94,000  | (97)  | \$110,500 | (100) | \$93,600  | (21) |
| Food Ingredient<br>Manufacturer/Supplier                                                                    | \$95,000                               | (98)  | \$106,000 | (49)  | \$126,250 | (44)  | \$132,000 | (31) |
| Processing Equipment<br>Manufacturer/Supplier                                                               | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Consulting                                                                                                  | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Educational Institution                                                                                     | -                                      | -     | -         | -     | \$96,500  | (96)  | -         | -    |
| Foodservice                                                                                                 | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Food Retailer                                                                                               | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Government                                                                                                  | -                                      | -     | -         | -     | \$111,871 | (16)  | -         | -    |
| Testing Laboratory                                                                                          | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Scientific/Trade<br>Organization                                                                            | -                                      | -     | -         | -     | -         | -     | -         | -    |
| Other                                                                                                       | \$85,000                               | (31)  | \$90,200  | (10)  | -         | -     | -         | -    |

Table continued on next page



**Table 22 Continued**

Median salary of full-time employees by sex, type of employer, and degree, all years of experience combined

| Sex/<br>Employer                              | Median Salary, \$ (No. of Respondents) |       |          |       |           |      |           |      |
|-----------------------------------------------|----------------------------------------|-------|----------|-------|-----------|------|-----------|------|
|                                               | BS                                     |       | MS       |       | Ph.D.     |      | MBA       |      |
| <b>Women</b>                                  |                                        |       |          |       |           |      |           |      |
| Food/Beverage<br>Manufacturer/Processor       | \$65,825                               | (200) | \$74,000 | (147) | \$110,000 | (36) | \$89,700  | (17) |
| Food Ingredient<br>Manufacturer/Supplier      | \$78,000                               | (119) | \$75,000 | (68)  | \$94,000  | (20) | \$103,500 | (26) |
| Processing Equipment<br>Manufacturer/Supplier | -                                      | -     | -        | -     | -         | -    | -         | -    |
| Consulting                                    | -                                      | -     | -        | -     | -         | -    | -         | -    |
| Educational Institution                       | -                                      | -     | -        | -     | \$81,000  | (75) | -         | -    |
| Foodservice                                   | -                                      | -     | -        | -     | -         | -    | -         | -    |
| Food Retailer                                 | \$74,500                               | (16)  | -        | -     | -         | -    | -         | -    |
| Government                                    | -                                      | -     | -        | -     | \$126,000 | (12) | -         | -    |
| Testing Laboratory                            | -                                      | -     | -        | -     | -         | -    | -         | -    |
| Scientific/Trade<br>Organization              | -                                      | -     | -        | -     | -         | -    | -         | -    |
| Other                                         | \$72,000                               | (32)  | \$87,000 | (19)  | \$98,500  | (14) | -         | -    |

*If the number of respondents in any category was fewer than 10, the data were not included.*

Table 23 shows that approximately one-third of respondents work for large organizations of more than 5,000 employees (32%), with a similar number at the other end of the scale; a combined 36% work for organizations with fewer than 500 employees.

| Table 23         |     |
|------------------|-----|
| Size of Employer |     |
| <100 Employees   | 16% |
| 100-499          | 20% |
| 500-999          | 11% |
| 1,000-2,499      | 12% |
| 2,500-4,999      | 9%  |
| +5,000           | 32% |

Table 24 reflects a possible correlation between employer size and median salaries. Although there were too few respondents in many categories to provide exact data, the fields for “all combined” for most job functions seems to indicate that salaries are highest in the mid-sized organizations; the exception to this is the R&D/Scientific/Technical field, where the largest companies offer the highest median salary.

| Table 24                                                                                                                                                         |                                        |                   |                   |                       |                       |                         |                             |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-------------------|-------------------|-----------------------|-----------------------|-------------------------|-----------------------------|--|
| Median salary of full-time employees by job function/title and size of employer, both sexes combined, all years of experience combined, and all degrees combined |                                        |                   |                   |                       |                       |                         |                             |  |
| Job Function/Title                                                                                                                                               | Median Salary, \$ (No. of Respondents) |                   |                   |                       |                       |                         |                             |  |
|                                                                                                                                                                  | < 100 Employees                        | 100-499 Employees | 500-999 Employees | 1,000-2,499 Employees | 2,500-4,999 Employees | 5,000 or more Employees | All Employer Sizes Combined |  |
| <b>R&amp;D/Scientific/Technical</b>                                                                                                                              |                                        |                   |                   |                       |                       |                         |                             |  |
| Vice President (R&D)                                                                                                                                             | -                                      | \$165,000 (15)    | -                 | -                     | -                     | \$227,500 (18)          | \$180,000 (51)              |  |
| Director of Research                                                                                                                                             | \$100,000 (13)                         | \$120,000 (27)    | \$105,000 (11)    | -                     | -                     | \$140,000 (27)          | \$130,000 (83)              |  |
| Technical Director                                                                                                                                               | \$82,500 (10)                          | -                 | -                 | -                     | -                     | \$145,000 (13)          | \$121,000 (49)              |  |
| Quality Assurance Director/Manager/Supervisor                                                                                                                    | \$52,260 (25)                          | \$75,500 (23)     | \$96,500 (16)     | \$88,750 (18)         | \$79,500 (10)         | \$94,950 (52)           | \$84,500 (144)              |  |
| Quality Assurance/Non-management                                                                                                                                 | -                                      | -                 | -                 | -                     | -                     | \$92,398 (12)           | \$67,795 (29)               |  |
| Technical Service Director                                                                                                                                       | -                                      | -                 | -                 | -                     | -                     | -                       | \$105,000 (23)              |  |
| Laboratory Director                                                                                                                                              | -                                      | -                 | -                 | -                     | -                     | -                       | \$107,500 (19)              |  |
| Product Developer                                                                                                                                                | \$63,500 (16)                          | \$66,000 (31)     | \$71,250 (20)     | \$80,000 (19)         | \$80,000 (15)         | \$86,000 (65)           | \$77,812 (166)              |  |
| Chemist                                                                                                                                                          | -                                      | -                 | -                 | -                     | -                     | \$71,950 (10)           | \$75,000 (31)               |  |
| Flavorist                                                                                                                                                        | -                                      | \$115,000 (11)    | -                 | -                     | -                     | -                       | \$110,000 (27)              |  |
| Food Engineer                                                                                                                                                    | -                                      | -                 | -                 | -                     | -                     | -                       | \$95,000 (15)               |  |
| Food Scientist/Technologist                                                                                                                                      | \$70,000 (21)                          | \$65,000 (87)     | \$67,500 (43)     | \$72,216 (46)         | \$69,000 (33)         | \$77,250 (146)          | \$71,050 (376)              |  |
| Microbiologist                                                                                                                                                   | -                                      | -                 | -                 | -                     | -                     | -                       | \$79,500 (16)               |  |
| Nutritionist                                                                                                                                                     | -                                      | -                 | -                 | -                     | -                     | -                       | \$77,000 (11)               |  |
| Research Chef                                                                                                                                                    | -                                      | -                 | -                 | -                     | -                     | -                       | \$80,000 (13)               |  |
| Sensory Evaluation Specialist                                                                                                                                    | -                                      | -                 | -                 | \$69,000 (15)         | -                     | \$90,500 (16)           | \$78,500 (48)               |  |
| Other                                                                                                                                                            | \$72,500 (10)                          | \$65,000 (27)     | \$78,000 (17)     | \$80,000 (11)         | -                     | \$98,000 (45)           | \$83,799 (117)              |  |
| All combined                                                                                                                                                     | \$71,000 (119)                         | \$75,000 (269)    | \$79,200 (138)    | \$83,500 (150)        | \$90,704 (104)        | \$92,000 (450)          | \$83,000 (1,230)            |  |

Table continued on next page

**Table 24 Continued**

Median salary of full-time employees by job function/title and size of employer, both sexes combined, all years of experience combined, and all degrees combined

| Job Function/Title                                            | Median Salary, \$ (No. of Respondents) |                   |                   |                       |                       |                         |                             |                  |
|---------------------------------------------------------------|----------------------------------------|-------------------|-------------------|-----------------------|-----------------------|-------------------------|-----------------------------|------------------|
|                                                               | < 100 Employees                        | 100–499 Employees | 500–999 Employees | 1,000–2,499 Employees | 2,500–4,999 Employees | 5,000 or more Employees | All Employer Sizes Combined |                  |
| <b>Management (other than R&amp;D, Sales &amp; Marketing)</b> |                                        |                   |                   |                       |                       |                         |                             |                  |
| President/Owner/Partner/Officer                               | \$150,000 (12)                         | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$175,000 (15)   |
| Vice President                                                | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | - -              |
| General Manager                                               | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$124,500 (12)   |
| Engineering/Processing Director/Manager/Supervisor            | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$99,000 (10)    |
| Plant Manager/Supervisor                                      | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$89,000 (10)    |
| Other                                                         | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | \$118,000 (15)              | \$99,000 (43)    |
| All Combined                                                  | \$102,500 (34)                         | \$134,000 (17)    | - -               | - -                   | - -                   | - -                     | \$122,000 (22)              | \$107,832 (98)   |
| <b>Sales &amp; Marketing</b>                                  |                                        |                   |                   |                       |                       |                         |                             |                  |
| Vice President                                                | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$152,500 (16)   |
| Director                                                      | - -                                    | \$120,000 (13)    | - -               | - -                   | - -                   | - -                     | - -                         | \$142,000 (33)   |
| Manager                                                       | - -                                    | \$102,500 (10)    | - -               | - -                   | - -                   | - -                     | - -                         | \$102,500 (24)   |
| Product Manager                                               | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$103,750 (14)   |
| Sales Representative                                          | \$85,000 (10)                          | \$115,000 (14)    | - -               | - -                   | - -                   | - -                     | - -                         | \$105,000 (45)   |
| Technical Sales Representative                                | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | \$100,000 (13)              | \$93,000 (39)    |
| All Combined                                                  | \$95,000 (37)                          | \$109,000 (59)    | \$104,500 (14)    | \$117,000 (17)        | \$111,000 (20)        | \$107,000 (37)          | - -                         | \$105,000 (184)  |
| <b>Purchasing</b>                                             |                                        |                   |                   |                       |                       |                         |                             |                  |
| Purchasing/Procurement Director/Manager                       | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$122,500 (10)   |
| All Combined                                                  | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$80,000 (17)    |
| <b>Consulting</b>                                             |                                        |                   |                   |                       |                       |                         |                             |                  |
| Technical/Scientific                                          | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$79,000 (16)    |
| All Combined                                                  | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$82,500 (23)    |
| <b>Government</b>                                             |                                        |                   |                   |                       |                       |                         |                             |                  |
| Research                                                      | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$100,000 (17)   |
| Other                                                         | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$90,000 (12)    |
| All Combined                                                  | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | \$122,500 (18)              | \$102,500 (40)   |
| <b>Education</b>                                              |                                        |                   |                   |                       |                       |                         |                             |                  |
| Undergraduate Teaching, Some Research                         | - -                                    | - -               | - -               | \$79,000 (11)         | - -                   | - -                     | - -                         | \$75,000 (30)    |
| Research, Some Graduate Teaching                              | - -                                    | - -               | - -               | - -                   | - -                   | \$119,000 (10)          | - -                         | \$98,500 (34)    |
| Research, Some Undergraduate Teaching                         | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$86,000 (27)    |
| Administration                                                | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$160,500 (22)   |
| Extension                                                     | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$92,000 (17)    |
| Other                                                         | - -                                    | - -               | - -               | - -                   | - -                   | - -                     | - -                         | \$81,000 (27)    |
| All Combined                                                  | \$79,000 (26)                          | \$73,500 (20)     | \$74,880 (19)     | \$89,000 (41)         | \$109,622 (30)        | \$102,645 (46)          | - -                         | \$89,000 (182)   |
| All Job Functions/Titles Combined                             | \$80,000 (242)                         | \$80,000 (382)    | \$82,000 (191)    | \$85,000 (224)        | \$96,000 (172)        | \$96,540 (591)          | - -                         | \$87,500 (1,774) |

*If the number of respondents in any category was fewer than 10, the data were not included.*

## Employment

When compared to Table 2, on page 4, which shows that 73% of respondents are fairly evenly divided among ages 30-59, the figures in Table 26 indicate that while food science professionals do change employers, on average they stay with an employer for several years before moving on.

| Table 25            |     | Table 26                    |     |
|---------------------|-----|-----------------------------|-----|
| Number of Employers |     | Years with Current Employer |     |
| 0                   | 1%  | 0-1                         | 14% |
| 1                   | 23% | 2-5                         | 34% |
| 2-4                 | 57% | 6-10                        | 20% |
| 5-10                | 17% | 11-15                       | 13% |
| >10                 | 2%  | 16-20                       | 6%  |
|                     |     | >20                         | 13% |

Organizations in food science and other industries face the dilemma of providing employees with benefits on a fixed budget in a changing economy, when healthcare costs, in particular, continue to rise. Respondents indicated in Table 27 that our industry continues to hold fairly steady in the benefits that are provided, although there have been decreases since 2009 in the percentage of organizations offering sick leave, flexible spending accounts, bonuses/performance compensation, and maternity/paternity/family leave.

| Table 27                             |     |
|--------------------------------------|-----|
| Benefits                             |     |
| Health Insurance                     | 96% |
| Vacation                             | 94% |
| 401K                                 | 90% |
| Dental Insurance                     | 90% |
| Life Insurance                       | 77% |
| Association Membership Dues          | 73% |
| Disability Insurance, Short-term     | 73% |
| Sick Leave                           | 70% |
| Vision Insurance                     | 70% |
| Disability Insurance, Long-term      | 69% |
| Flexible Spending Account            | 67% |
| Bonus/Performance Compensation       | 61% |
| Maternity/Paternity/Family Leave     | 60% |
| Tuition Reimbursement                | 60% |
| Employee Assistance Program          | 54% |
| Continuing Education Courses Offsite | 53% |
| Relocation Expenses                  | 50% |

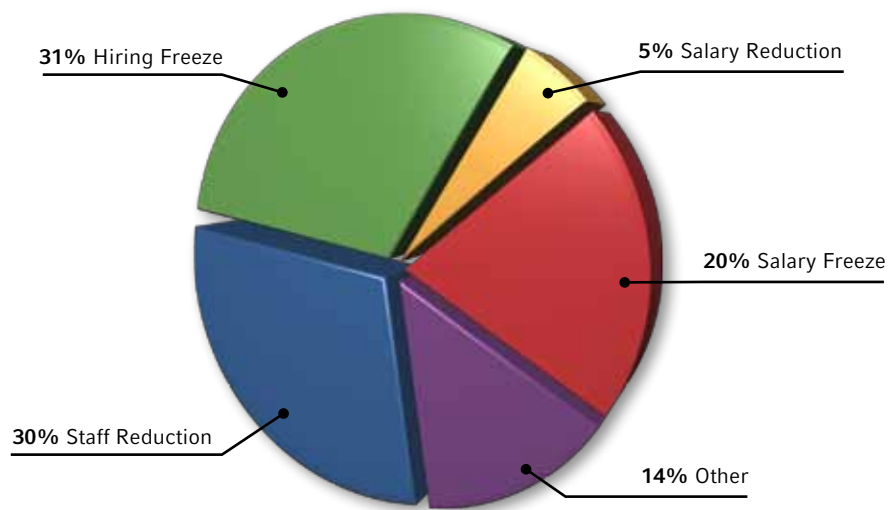
| Benefits Continued                    |     |
|---------------------------------------|-----|
| Continuing Education Courses/Webinars | 45% |
| Fitness Facilities/Dues               | 40% |
| Ability to Work at Home               | 36% |
| Flex Time                             | 35% |
| Continuing Education Courses On-site  | 34% |
| Pension                               | 32% |
| Long-term Care                        | 22% |
| Severance Policy                      | 22% |
| Legal Assistance                      | 19% |
| Retiree Health Insurance              | 14% |
| Company Automobile                    | 10% |
| Retiree Dental Insurance              | 10% |
| Sabbatical, Paid                      | 9%  |
| Auto Insurance                        | 6%  |
| Sabbatical, Unpaid                    | 6%  |
| Child Care                            | 4%  |
| Homeowner's Insurance                 | 2%  |

The data in Table 28 on organizations that have instituted hiring freezes appears to be consistent with that of other fields. Data from the Society of Human Resources Management (SHRM) shows that approximately 34% of organizations across all industries had hiring freezes in 2009, and nearly 21% reported them in 2010.<sup>6</sup>

| Table 28             |                                    |                    |                    |            |        |                       |              |       |
|----------------------|------------------------------------|--------------------|--------------------|------------|--------|-----------------------|--------------|-------|
| Economic Environment | Biggest Challenge Faced on the Job |                    |                    |            |        |                       |              |       |
|                      | Workload/Work/Life Balance         | Management Support | Supervisory Duties | Co-workers | Salary | Stressful Environment | Job Security | Other |
| Staff Reduction      | 28%                                | 6%                 | 1%                 | 1%         | 3%     | 4%                    | 3%           | 2%    |
| Hiring Freeze        | 29%                                | 7%                 | 1%                 | 2%         | 2%     | 3%                    | 2%           | 2%    |
| Salary Reduction     | 3%                                 | 1%                 | –                  | –          | 1%     | –                     | 1%           | –     |
| Salary Freeze        | 17%                                | 5%                 | 1%                 | 1%         | 2%     | 2%                    | 1%           | 2%    |
| Other                | 12%                                | 3%                 | 1%                 | 1%         | 1%     | 1%                    | 1%           | 3%    |

## The Economy's Effect on Employment

Figure 3



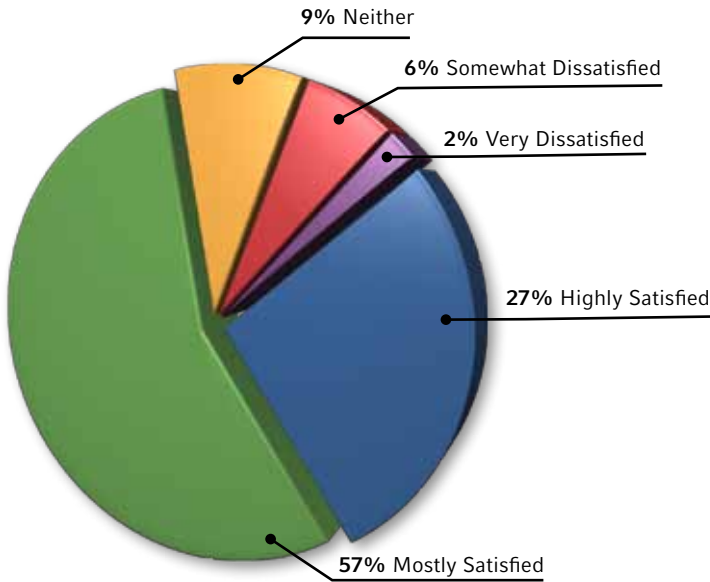
<sup>6</sup>Source: Society for Human Resources Management (SHRM) Human Capital benchmarking database (2010 & 2011)

2011 marks the first time that the survey included questions about job satisfaction and the sources of job satisfaction. The majority of respondents had positive things to say; more than 80% reported that they were either highly satisfied (27%) or mostly satisfied (57%) with their jobs (Figure 4). More than half said that intellectual stimulation (51%) was key to their job satisfaction, with job security (23%) coming in a distant second (Figure 5).

Those who were highly satisfied with their jobs had higher salaries than those who were less satisfied, with a median salary of \$96,000, compared to \$85,000 for the mostly satisfied respondents (Table 29).

## Job Satisfaction

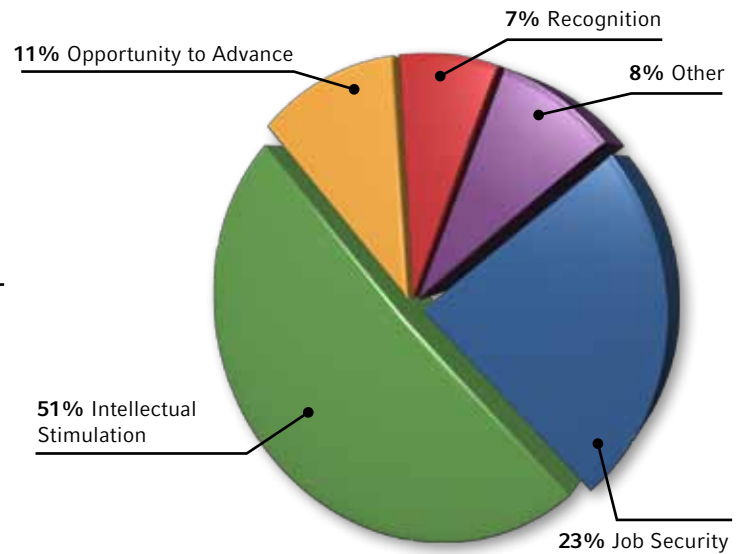
Figure 4



\*Total equals more than 100% due to rounding

## Factors for Job Satisfaction

Figure 5

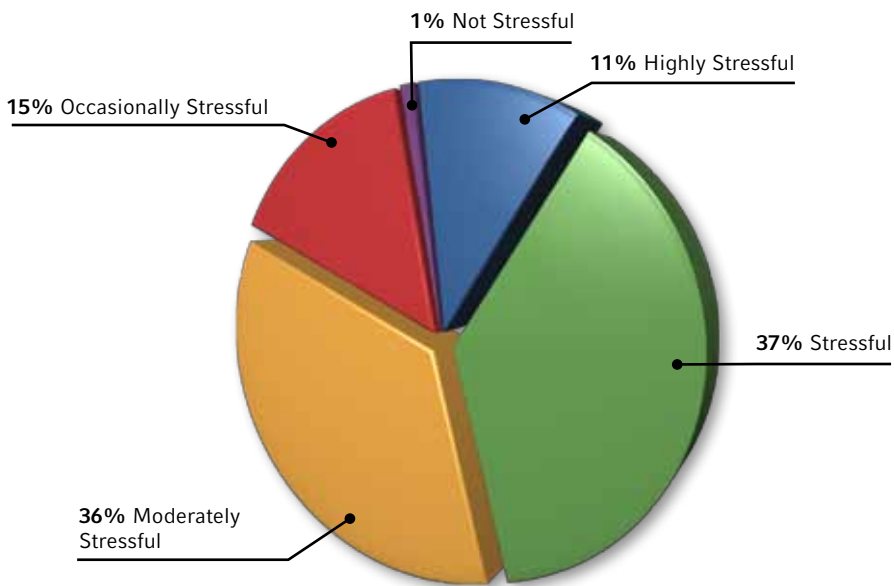


| Table 29                           |               |
|------------------------------------|---------------|
| Satisfaction Level                 | Median Salary |
| Highly Satisfied                   | \$96,000      |
| Mostly Satisfied                   | \$85,000      |
| Neither Satisfied nor Dissatisfied | \$79,000      |
| Somewhat Dissatisfied              | \$81,500      |
| Very Dissatisfied                  | \$81,250      |

Despite the impressive percentage of highly and mostly satisfied workers, Figure 6 shows that the majority of respondents characterized their jobs as moderately to highly stressful (84%). However, the apparent correlation between increased stress and increased salary may make their jobs easier to bear; those who said their jobs are highly stressful earned a median salary of \$100,000, those with “stressful” jobs reported a median salary of \$93,250, and those who answered “moderately stressful” earned a median salary of \$83,000 (Table 30).

## Level of Stress

Figure 6

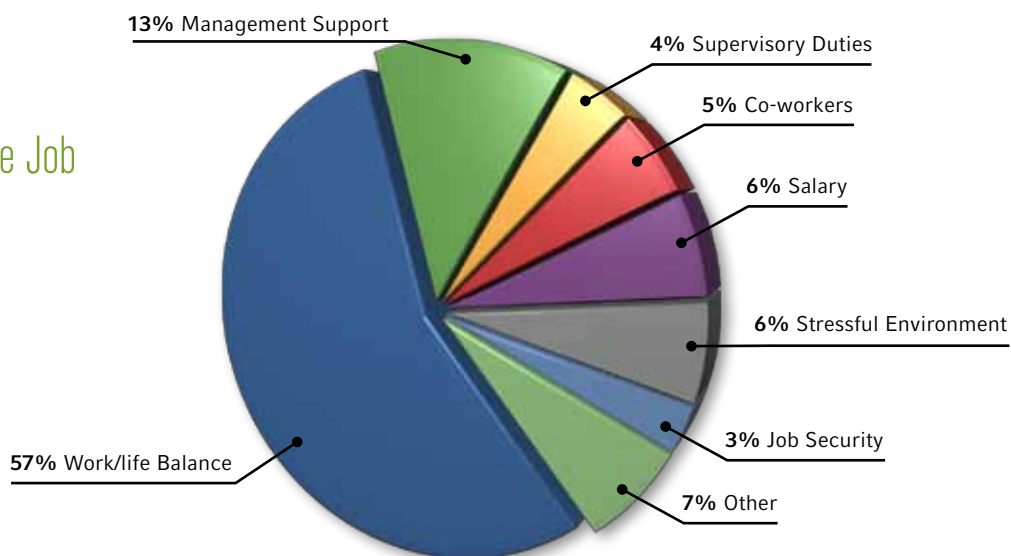


| Table 30               |               |
|------------------------|---------------|
| Stress Level           | Median Salary |
| Highly Stressful       | \$100,000     |
| Stressful              | \$93,250      |
| Moderately Stressful   | \$83,000      |
| Occasionally Stressful | \$80,000      |
| Not Stressful          | \$76,200      |

The number one job challenge reported by respondents was work/life balance, cited by 57% (Figure 7). It’s no wonder, when you consider the data in Figure 8 (found on the next page) which shows the extensive number of hours worked per week by the majority of respondents. It’s also worth noting that despite the high percentage who indicated their jobs were stressful, “stressful environment” ranked a mere 6% as a challenge.

## Largest Challenges Faced On the Job

Figure 7



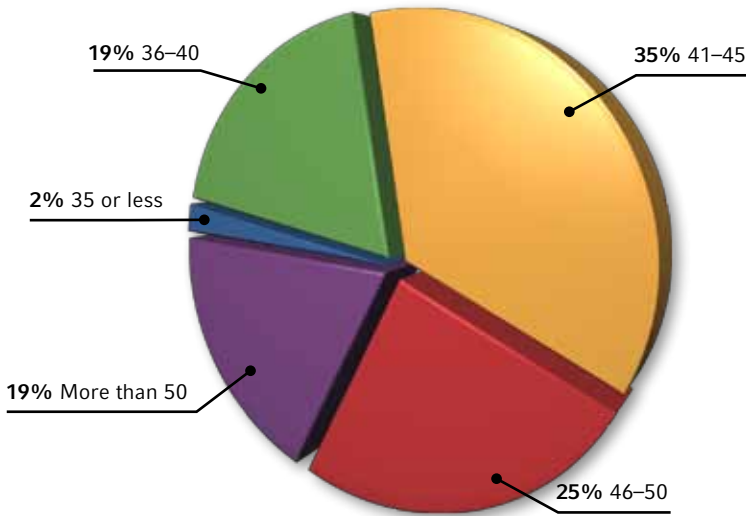
\*Total equals more than 100% due to rounding



Our industry is a hard-working one, with 79% of respondents indicating they work more than 40 hours per week (Figure 8). However, Table 31 indicates that there are financial rewards for the excess hours: those who worked more than 50 hours per week earned the highest median salary; \$110,000 compared to the \$95,000 median salary earned by those who worked 46-50 hours.

## Hours Worked Per Week

Figure 8



| Hours Per Week   | Median Salary |
|------------------|---------------|
| 35 hours or less | \$76,000      |
| 36-40            | \$73,000      |
| 41-45            | \$80,000      |
| 46-50            | \$95,500      |
| More than 50     | \$110,000     |

## IFT Involvement

Most employers pay for IFT membership dues, closely matching the latest all-industry figure of 87% of organizations that offer this benefit.<sup>7</sup> A healthy percentage of employers also cover IFT members travel expenses and time off for attending the IFT Annual Meeting & Food Expo®.

| Expenses and Time for IFT                                |     |
|----------------------------------------------------------|-----|
| Membership Dues                                          | 90% |
| Travel Expenses to Attend IFT Annual Meeting & Food Expo | 67% |
| Time Off to Attend IFT Annual Meeting & Food Expo        | 63% |
| Expenses to Attend Local IFT Meeting                     | 38% |
| Time Off to Attend Local IFT Meeting                     | 37% |
| Time Off for IFT Volunteer Work                          | 26% |
| Travel Expenses for IFT Volunteer Work                   | 18% |

When asked what they enjoyed most about working in food science, respondents' answers included:

*"I love the real world implications of food science. I enjoy making a difference in overall public health."*

*"I get to be creative within a scientific framework."*

*"The multidisciplinary nature of food science means that there is always an opportunity to learn more."*

Ideally, these IFT members and many others will have positive experiences to share in the next IFT Membership Employment & Salary Survey Report, planned for 2013.

<sup>7</sup>Source: "2011 Employee Benefits: Examining Employee Benefits Amidst Uncertainty," Society of Human Resources Management (SHRM).

# Survey Questions

1. What is your age?
2. What sex are you?  Male  Female
3. How do you describe yourself?
4. In which country did you receive your bachelor's degree?
5. Which of the following best describes the field in which you received your bachelor's degree?
6. What is the highest educational degree you have earned?  
 Bachelor's  Master's  MBA  Doctorate  Other  No Degree
7. In which country did you receive your highest educational degree?
8. Which of the following best describes the field in which you received your highest degree?
9. How many years of professional food-related work experience have you had since you received your bachelor's degree?  
(Do not include years spent in full-time course work toward an advanced degree.)
10. How many employers in your food-related profession have you had since you received your bachelor's degree?
11. Which of the following describes your current situation?  
 Full-time employee  Part-time employee  Self-employed  Not employed
12. What is the ZIP code at your place of employment? If you are not employed, what is your home ZIP code?
13. Did you use IFT's Career Center at the most recent IFT Annual Meeting?
14. During the past year, did you use IFT's Career Center services other than at the IFT Annual Meeting?
15. Did you get your current or most recent job through use of IFT's Career Center services?
16. Mark all of the IFT positions you hold this fiscal year (September 1, 2011–August 31, 2012):
  - Awards jury chair
  - Awards jury member
  - Constitutionally required committee chair
  - Constitutionally required committee member
  - Division workgroup chair
  - Section workgroup member
  - Division workgroup member
  - IFT Board of Directors
  - Workgroup chair (task force, advisory panel, board)
  - Workgroup member (task force, advisory panel, board)
  - Section officer
  - Division officer
  - Section workgroup chair
  - Other
17. How long have you been out of work?  
 0 - 6 months  7 - 12 months  More than 12 months
18. What is your current situation?
  - I am seeking full-time employment
  - I am seeking part-time employment
  - I am seeking temporary employment
  - I am not seeking employment
19. What services did your employer provide when you left your last job? (Mark all that apply.)
  - Accrued vacation/sick leave
  - Employment search fees
  - Severance pay
  - Continuation of health benefits
  - Outplacement service
  - Use of office/telephone/computer
  - Counseling
  - Retraining

20. How many people in total work for your employer at all locations? (Check only one.)

21. How many years have you worked for your present employer?

22. Which of the following best describes the business/activity at your work location?

23. What is your primary job title/function?

(Select the one, description from ONLY ONE category that most closely describes your job.)

- R&D/Scientific/Technical
- Management (Other than R&D, Sales & Marketing)
- Sales & Marketing
- Purchasing
- Consulting
- Government
- Education
- Other Job Title/Function

Is Your Employer an educational institution?  Yes  No

24. What is the highest degree your educational institution offers? (Mark only one.)

25. Is your educational institution public or private?

26. What is your basic contract period?

- 9 or 10 months
- 11 or 12 months

27. What is your academic rank?

28. Have you been granted tenure?

- Yes
- No, on tenure track
- No, on non-tenure track
- Not applicable

29. What is your current annual salary? Do not include bonuses, benefits, or earnings from other employment, overtime work, summer teaching, or other supplemental earnings.

30. What was the total amount of cash bonuses you received during the past 12 months?

31. What was the value of stocks you received as part of your professional income during the past 12 months?

32. What benefits does your employer provide? (Check all that apply.)

- |                                                                                 |                                                   |
|---------------------------------------------------------------------------------|---------------------------------------------------|
| <input type="checkbox"/> Ability to work at home                                | <input type="checkbox"/> Homeowner's insurance    |
| <input type="checkbox"/> Association membership dues                            | <input type="checkbox"/> Legal assistance         |
| <input type="checkbox"/> Auto insurance                                         | <input type="checkbox"/> Long-term care           |
| <input type="checkbox"/> Bonus/performance compensation                         | <input type="checkbox"/> Maternity/family leave   |
| <input type="checkbox"/> Child care                                             | <input type="checkbox"/> Pension                  |
| <input type="checkbox"/> Company automobile                                     | <input type="checkbox"/> Life insurance           |
| <input type="checkbox"/> Continuing education courses off-site                  | <input type="checkbox"/> Relocation expenses      |
| <input type="checkbox"/> Continuing education courses on-site                   | <input type="checkbox"/> Retiree dental insurance |
| <input type="checkbox"/> Continuing education courses/Webinars via the Internet | <input type="checkbox"/> Retiree health insurance |
| <input type="checkbox"/> Dental insurance                                       | <input type="checkbox"/> Sabbatical, paid         |
| <input type="checkbox"/> Disability insurance, short-term                       | <input type="checkbox"/> Sabbatical, unpaid       |
| <input type="checkbox"/> Disability insurance, long-term                        | <input type="checkbox"/> Severance policy         |
| <input type="checkbox"/> Employee assistance program                            | <input type="checkbox"/> Sick leave               |
| <input type="checkbox"/> Fitness facilities/dues                                | <input type="checkbox"/> Tuition reimbursement    |
| <input type="checkbox"/> Flex time                                              | <input type="checkbox"/> Vacation                 |
| <input type="checkbox"/> Flexible spending account                              | <input type="checkbox"/> Vision insurance         |
| <input type="checkbox"/> 401K                                                   | <input type="checkbox"/> Other                    |
| <input type="checkbox"/> Health insurance                                       |                                                   |

33. Which of the following IFT-related items does your employer provide? (Check all that apply.)

- IFT membership dues
- Time off for IFT volunteer work
- Travel expenses for IFT volunteer work
- Time off to attend IFT Annual Meeting & Food Expo
- Travel expenses to attend IFT Annual Meeting & Food Expo
- Time off to attend monthly IFT Section meetings
- Expenses to attend monthly IFT Section meetings

34. How many hours a week do you work?

- 35 hours or less
- 36 - 40
- 41-45
- 46 - 50
- More than 50

35. How would you rate your level of job satisfaction?

- Highly satisfied
- Mostly satisfied
- Neither neither satisfied nor dissatisfied
- Somewhat dissatisfied
- Very dissatisfied

36. What factor contributes most to your job satisfaction?

- Job security
- Intellectual stimulation
- Opportunity to advance
- Recognition
- Other

37. How stressful is your job?

- Highly stressful
- Stressful
- Moderately stressful
- Occasionally stressful
- Not stressful

38. What is the biggest challenge you face on the job?

- Workload/work/life balance
- Management support
- Supervisory duties
- Co-workers
- Salary
- Stressful environment
- Job security
- Other

39. Has the economic environment affected the employment situation in your workplace? (Check all that apply.)

- Staff reduction
- Hiring freeze
- Salary reduction
- Salary freeze
- Other

40. What do you enjoy most about working in the field of food science?